

# FUNDFACTS

IA Clarington Canadian Conservative Equity Fund – Series T5 Units



July 12, 2011

This document contains key information you should know about Series T5 units of IA Clarington Canadian Conservative Equity Fund (the "Fund"). You can find more detailed information in the Fund's simplified prospectus. Ask your financial advisor ("advisor") for a copy or contact IA Clarington Investments Inc. ("we" or "us") at 1.800.530.0204 or funds@iaclarington.com, or visit www.iaclarington.com.

## QUICK FACTS

**Date Fund created:** November 15, 2010 (Series T5)

**Total Fund net asset value on June 17, 2011:** \$663.07 million

**Management Expense Ratio (MER):** 2.83%

**Portfolio advisor:** Industrial Alliance Investment Management Inc.

**Portfolio sub-advisor:** Leon Frazer & Associates Inc.

**Distributions:** Monthly distribution; fixed dollar amount per unit, determined in January to target between 4 and 6% of the series' unit value as at December 31 of the previous year; currently \$0.042 per unit per month.

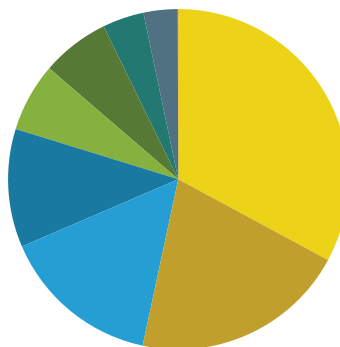
**Minimum Investment:** \$500 initial; \$50 each additional investment (may be waived).

## What does the Fund invest in?

The Fund seeks to achieve long-term capital growth and maintain value by investing primarily in equity securities of Canadian companies. The Fund may invest up to 30% of its assets in foreign securities. The information below gives you a snapshot of the Fund's investments on June 17, 2011. The Fund's investments will change.

### Top 10 Investments of IA Clarington Canadian Conservative Equity Fund (June 17, 2011)

1. BCE Inc.
2. TransCanada Corp.
3. Bank of Montreal
4. Enbridge Inc.
5. Bank of Nova Scotia
6. TransAlta Corp.
7. Fortis Inc.
8. Emera Inc.
9. Baytex Energy Corp.
10. Thomson Reuters Corp.



### Investment mix (% – June 17, 2011)

- Energy 32.91%
- Financials 20.50%
- Utilities 15.20%
- Telecommunication Services 11.24%
- Industrials 6.54%
- Consumer Discretionary 6.48%
- Materials 3.94%
- Cash and Cash Equivalents 3.24%
- Other Assets Less Liabilities -0.05%

IA Clarington Canadian Conservative Equity Fund held a total of 44 investments. The top 10 investments made up 41.52% of the total net asset value of IA Clarington Canadian Conservative Equity Fund.

## How has the Fund performed?

We are unable to show performance because the series is less than 12 months old.

### How risky is it?

When you invest in a fund, the value of your investment can go down as well as up. We rate the Fund's risk as medium. For a description of the specific risks of the Fund, see the Fund's simplified prospectus.

Low

Low to medium

Medium

Medium to high

High

### Are there any guarantees?

Like most mutual funds, this Fund doesn't have any guarantees. You may not get back the amount of money you invest.

### A word about tax

Usually, you will pay income tax on your share of the Fund's income and capital gains if you hold your investment in a non-registered account. The Fund will distribute any income and capital gains annually in December such that it is not liable for income tax under the Income Tax Act (Canada). We will send you a tax slip that shows your share of the Fund's income and capital gains.

Also, you will usually pay income tax on any increase in the value of your investment when you redeem your investment. You must calculate the amount of your gains.

### Who is this Fund for?

#### Investors who:

- Seek income with the possibility for long-term capital appreciation\*;
- Have medium risk tolerance;
- Plan to invest over the medium to long term.

**Before you invest in any fund, you should consider how it would work with your other investments and your tolerance for risk, or consult your advisor.**

\*Distributions on this series may include a return of capital, which can erode the value of your investment.

### How much does it cost?

The following tables show the fees and expenses you could pay to buy, own and sell Series T5 units of the Fund. The Fund has other series. The fees and expenses are different for each series. Ask your advisor about other series that may be suitable for you.

#### Sales charges

You have to choose a sales charge option when you buy securities of the Fund. Ask your advisor about the advantages and disadvantages of each option.

| Sales charge option     | What you pay in %  | What you pay in \$  | How it works   |
|-------------------------|--|---|--|
| <b>Front End Option</b> | 0% to 5% of the amount you buy   | \$0 to \$50 on every \$1,000 you buy  | You negotiate this commission with your advisor's dealer. The commission is deducted from the amount you invest. You pay it to your advisor's dealer at the time of purchase. You do not have to pay us a fee if you sell or switch your investment.   |
| <b>Low Load Option</b>  | If you hold your investment for 3 years, you do not pay a redemption fee. If you sell within 3 years of purchase, you have to pay a fee.<br>If you sell within:<br>1 year of buying: 3.00%<br>2 years of buying: 2.50%<br>3 years of buying: 2.25%<br>After 3 years: 0.00% | If a redemption fee applies, \$0 to \$30 on every \$1,000 you bought; amount depends on the date of redemption. | We pay your advisor's dealer a commission of 2.5% of the amount you invest. The commission is not deducted from your investment. You pay us a redemption fee (calculated as a percentage of the amount invested) if you sell your investment within three years of purchase, or switch your investment to another sales charge option. You can switch to securities of another fund under the Low Load Option without paying any redemption fees at the time of the switch. The redemption fee schedule will be based on the date you bought the first fund. |

### Sales charges

| Sales charge option                       | What you pay in %  | What you pay in \$  | How it works  |
|---|--|---|---|
| <b>Deferred Sales Charge (DSC) Option</b> | <p>If you hold your investment for 7 years, you do not pay a redemption fee. If you sell within 7 years of purchase, you have to pay a fee.</p> <p>If you sell within:</p> <ul style="list-style-type: none"> <li>1 year of buying: 5.75%</li> <li>2 years of buying: 5.50%</li> <li>3 years of buying: 5.00%</li> <li>4 years of buying: 4.50%</li> <li>5 years of buying: 4.00%</li> <li>6 years of buying: 3.50%</li> <li>7 years of buying: 2.00%</li> <li>After 7 years: 0.00%</li> </ul> | <p>If a redemption fee applies, \$0 to \$57.50 on every \$1,000 you bought; amount depends on the date of redemption.</p> | <p>We pay your advisor's dealer a commission of 5% of the amount you invest. The commission is not deducted from your investment. You pay us a redemption fee (calculated as a percentage of the amount invested) if you sell your investment within seven years of purchase, or switch your investment to another sales charge option. You can sell or switch up to 10% of your investment each year without paying the redemption fee. You can switch to securities of another fund under the DSC Option without paying any redemption fees at the time of the switch. The redemption fee schedule will be based on the date you first bought the first fund.</p> |

### Fund Expenses

You don't pay these expenses directly. They affect you because they reduce the Fund's returns. As at December 31, 2010, the series' expenses were 2.85% of the net asset value. This equals \$28.50 a year for every \$1,000 invested.

| Fees  | Annual Rate<br>% of the Fund's net asset value |
|---|--|
| <p><b>Management Expense Ratio (MER)</b><br/>This is the total of the management fees and operating expenses for Series T5 units of the Fund, including taxes. We absorbed some of the series' expenses. If we had not done so, the MER would have been higher.</p> | 2.83%  |
| <p><b>Trading Expense Ratio (TER)</b><br/>These are the Fund's portfolio trading costs.</p>   | 0.02%  |
| <p><b>Fund expenses</b><br/>This is the total of the MER and TER and is not a separate expense charged to the Fund.</p>   | 2.85%  |

### Trailing Commission

The trailing commission is paid to your advisor's dealer for as long as you own the Fund. We pay the trailing commission out of the management fee paid to us. It is for the services and advice about the Fund your advisor provides to you. The dealer may pay all or part of the trailing commission to your advisor. The rate depends on the sales charge option that you choose.

| Sales charge option          | Trailing commission  |
|------------------------------|--|
| Front End Option             | 1.10% (\$11 per \$1,000 investment each year)  |
| Low Load Option              | <p>First 3 years: 0.50% (\$5 per \$1,000 investment each year)</p> <p>Afterward: 1.10% (\$11 per \$1,000 investment each year)</p> |
| Deferred Sales Charge Option | <p>First 7 years: 0.50% (\$5 per \$1,000 investment each year)</p> <p>Afterward: 1.10% (\$11 per \$1,000 investment each year)</p> |

### Other Fees

You may have to pay other fees when you sell or switch units of the Fund.

| Fees                          | What you pay   |
|-------------------------------|--|
| <b>Short-term trading fee</b> | You may be charged 2.00% of the value of the units you sell or switch within 90 days of purchase. This fee goes to the Fund. |
| <b>Switch fee</b>             | Your advisor's dealer may charge you up to 2.00% of the value of the switched units.   |

### What if I change my mind?

**Under securities law in some provinces and territories, you have the right to:**

- withdraw from an agreement to buy securities of a mutual fund within two business days after you receive a copy of the simplified prospectus; or
- cancel your purchase within 48 hours of receiving confirmation of your purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the simplified prospectus, annual information form or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory. For more information, see the securities law of your province or territory or ask a lawyer.

### For more information

#### IA Clarington Investments Inc. | Business Office

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Contact IA Clarington Investments Inc. or your advisor for a copy of the Fund's simplified prospectus and other disclosure documents. These documents and the Fund Facts make up the Fund's legal documents.

