

# FUNDFACTS

IA Clarington Canadian Conservative Equity Fund – Series O Units



July 12, 2011

This document contains key information you should know about Series O units of IA Clarington Canadian Conservative Equity Fund (the "Fund"). Series O securities are special purpose securities not sold to the general public. You can find more detailed information in the Fund's simplified prospectus. Ask your financial advisor ("advisor") for a copy or contact IA Clarington Investments Inc. ("we" or "us") at 1.800.530.0204 or funds@iaclarington.com, or visit www.iaclarington.com.

## QUICK FACTS

**Date Fund created:** July 19, 2010 (Series O)

**Total Fund net asset value on June 17, 2011:** \$663.07 million

**Management Expense Ratio (MER):** 0.11%

**Portfolio advisor:** Industrial Alliance Investment Management Inc.

**Portfolio sub-advisor:** Leon Frazer & Associates Inc.

**Distributions:** Quarterly distribution; the distribution amount is reviewed periodically and does not necessarily target a fixed percentage of the series' unit value.

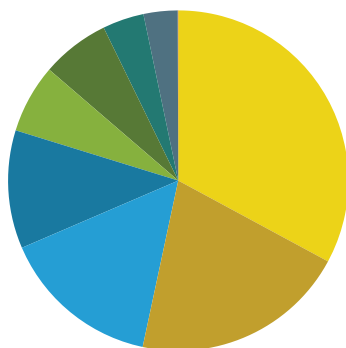
**Minimum Investment:** No minimum purchase requirement.

## What does the Fund invest in?

The Fund seeks to achieve long-term capital growth and maintain value by investing primarily in equity securities of Canadian companies. The Fund may invest up to 30% of its assets in foreign securities. The information below gives you a snapshot of the Fund's investments on June 17, 2011. The Fund's investments will change.

### Top 10 Investments of IA Clarington Canadian Conservative Equity Fund (June 17, 2011)

1. BCE Inc.
2. TransCanada Corp.
3. Bank of Montreal
4. Enbridge Inc.
5. Bank of Nova Scotia
6. TransAlta Corp.
7. Fortis Inc.
8. Emera Inc.
9. Baytex Energy Corp.
10. Thomson Reuters Corp.



### Investment mix (% – June 17, 2011)

- Energy 32.91%
- Financials 20.50%
- Utilities 15.20%
- Telecommunication Services 11.24%
- Industrials 6.54%
- Consumer Discretionary 6.48%
- Materials 3.94%
- Cash and Cash Equivalents 3.24%
- Other Assets Less Liabilities -0.05%

IA Clarington Canadian Conservative Equity Fund held a total of 44 investments. The top 10 investments made up 41.52% of the total net asset value of IA Clarington Canadian Conservative Equity Fund.

## How has the Fund performed?

We are unable to show performance because the series is less than 12 months old.

### How risky is it?

When you invest in a fund, the value of your investment can go down as well as up. We rate the Fund's risk as medium. For a description of the specific risks of the Fund, see the Fund's simplified prospectus.

Low

Low to medium

Medium

Medium to high

High

### Are there any guarantees?

Like most mutual funds, this Fund doesn't have any guarantees. You may not get back the amount of money you invest.

### A word about tax

Usually, you will pay income tax on your share of the Fund's income and capital gains if you hold your investment in a non-registered account. The Fund will distribute any income and capital gains annually in December such that it is not liable for income tax under the Income Tax Act (Canada). We will send you a tax slip that shows your share of the Fund's income and capital gains.

Also, you will usually pay income tax on any increase in the value of your investment when you redeem your investment. You must calculate the amount of your gains.

### Who is this Fund for?

#### Investors who:

- Seek income with the possibility for long-term capital appreciation\*;
- Have medium risk tolerance;
- Plan to invest over the medium to long term.

**Before you invest in any fund, you should consider how it would work with your other investments and your tolerance for risk, or consult your advisor.**

\*Distributions on this series may include a return of capital, which can erode the value of your investment.

### How much does it cost?

The Fund does not pay us a management fee. Any management fees that you are required to pay us will be set out in the agreement between you and us. The following tables show the fees and expenses you could pay to buy, own and sell Series O units of the Fund. The Fund has other series. The fees and expenses are different for each series. Ask your advisor about other series that may be suitable for you.

#### Sales charges

This series is sold with no sales charge. Any redemption fees will be set out in the agreement between us and the investor.

#### Fund Expenses

You don't pay these expenses directly. They affect you because they reduce the Fund's returns. As at December 31, 2010, the series' expenses were 0.13% of the net asset value. This equals \$1.30 a year for every \$1,000 invested.

Fees	Annual Rate % of the Fund's net asset value
<b>Management Expense Ratio (MER)</b> This is the total of the management fees and operating expenses for Series O units of the Fund, including taxes. We absorbed some of the series' expenses. If we had not done so, the MER would have been higher.	0.11%
<b>Trading Expense Ratio (TER)</b> These are the Fund's portfolio trading costs.	0.02%
<b>Fund expenses</b> This is the total of the MER and TER and is not a separate expense charged to the Fund.	0.13%

## Other Fees

You may have to pay other fees when you sell or switch units of the Fund.

Fees	What you pay
<b>Short-term trading fee</b>	You may be charged 2.00% of the value of the units you sell or switch within 90 days of purchase. This fee goes to the Fund.
<b>Switch fee</b>	Your advisor's dealer may charge you up to 2.00% of the value of the switched units.

## What if I change my mind?

**Under securities law in some provinces and territories, you have the right to:**

- withdraw from an agreement to buy securities of a mutual fund within two business days after you receive a copy of the simplified prospectus; or
- cancel your purchase within 48 hours of receiving confirmation of your purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the simplified prospectus, annual information form or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory. For more information, see the securities law of your province or territory or ask a lawyer.

## For more information

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Contact IA Clarington Investments Inc. or your advisor for a copy of the Fund's simplified prospectus and other disclosure documents. These documents and the Fund Facts make up the Fund's legal documents.

